



Company Profile

Floyd Australia Pty. Ltd.





Who We Are

Founded in 1935, Floyd Australia Pty Ltd is today a strong and reliable partner for all the requirements of industrial measurement technology thanks to a broad portfolio of high-precision instruments and comprehensive services. Floyd Australia is a leading manufacturer & supplier of Industrial Instrumentation solutions to vital industries such as Rail & Infrastructure, Oil and Gas, Pulp & Paper, Power Generation, Water & Waste Treatment, Mining, Chemical, Pharmaceutical, Food and Beverage, Refrigeration, Sustainable Energy, and Marine. We have a strong national presence, technological know-how, and engineering expertise.

- Currently based out of our facility in Tullamarine, Victoria, the first manufacturing facility was located at Moonee Ponds in Melbourne and operated there for over thirty years, and then North Essendon for a similar period.
- By 2004 JA Floyd remained the only manufacturer of industrial measuring equipment still operational in Australia. Starting that year, the company undertook a name change to Floyd Instruments Pty Ltd and saw the relocation of all production, repair, sales, and administration to new facilities situated in Tullamarine
- In January 2021, the ownership transitioned from owner-manager to one owned by its employees. The new entity Floyd Australia has now become a more streamlined, effective, and efficient production/assembly and wholesaler business, realising greater capacity, and delivery adherence to customer requirements.



The Core Code

My passion drives my
OWNERSHIP

Through my ownership I
retain **INTEGRITY**

My integrity encourages
COLLABORATION

By collaborating, I am
continually **LEARNING**

Through continuous
learning I discover
INNOVATION

When I innovate, I gain
EFFICIENCY

When I am efficient, I have
more time for **FUN**

Having fun at work allows
me to **SHINE**

When I shine, my
INVISIBLE EXCELLENCE
is revealed

**THESE VALUES YIELD
OUR GREATNESS.**

**ONE DAY, OR DAY ONE.
IT'S OUR DECISION.**

**WE ARE FLOYD
AUSTRALIA**

It's what we do that makes the difference

- Privately owned Australian company operating for over 88 years
- We offer a one-source solution for measurement, service, and asset management. We are real people, offering real solutions
- Our people - all skilled experts in their fields
- We remain vendor agnostic to achieve best-of-breed solutions
- Monitor and adjust our service levels based on real-time customer feedback
- We invest in our people to keep their development and skillset current in emerging Instrumentation technologies
- World-class vendor support in all business pillars
- Utilize our proven 6-step framework to unlock innovation and facilitate quantifiable outcomes
- Persona identification for focused end-user communication strategies
- Local Service Support



PRODUCT SALES AND SUPPORT

UPGRADES AND REPLACEMENTS

Floyd Australia specialises in pressure and temperature measurement, calibration technology, and services for various Industries, such as Food & Beverage, Manufacturing, Refrigeration, HVAC, Water & Wastewater, Power Generation, Petrochemical, Mining, Oil & Gas, Paper & Pulp, Sustainable Energy, Marine, and Pharmaceutical.

Our diverse and extensive range of products is recognised for our innovation and technological advancement, we work effectively to provide solutions with better performance to our customers. Listed are some key product lines supplied and supported by Floyd Australia.

- Pressure Gauges
- Pressure Switches
- Temperature sensors, RTD's & Thermocouples
- Temperature Switches
- Temperature Transmitters
- Level and Flow measuring instrumentation
- Customised Manufacturing
- Health & Sanitary Products
- Calibration Equipment
- Dry Block Calibrators
- Pressure Transmitters
- Thermometers
- CMMS Software

CALIBRATION SERVICES

PROVIDING CALIBRATION SERVICES YOU CAN TRUST

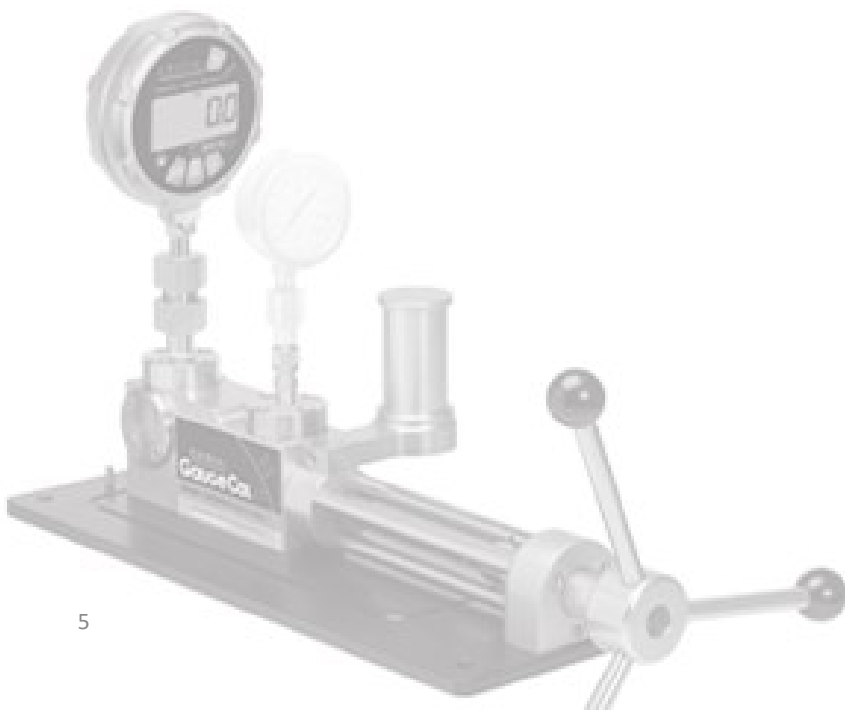
Best fit solution for Calibration needs;

At Floyd Australia, we pride ourselves in providing a wide range of Calibration Services available to cater to a wide field of industries such as Heat & Temperature, Pressure, Level, Flow, Torque & Force, Electrical, Dimensional, Weighers & weight, Humidity, Gas detection etc.

We provide both on-site and laboratory-based calibration services for our customers. Instruments are calibrated in a controlled atmosphere using the latest equipment and industry standards.

Floyd Calibration Capability

- ✓ perform **Onsite Calibration** for accurate instrument measurements
- ✓ perform **Calibration adjustments** as per instrument specs and tolerances
- ✓ Issuance of **Calibration certificates/reports** conforming to calibration standards & accuracies
- ✓ **Labels** to track calibration expiry dates and Frequency of Calibrations
- ✓ Complete onsite **maintenance/Serviceing** of equipment and/or instrument
- ✓ Use of **NATA certified reference test equipment** for industry compliance



CMMS – Computerised Maintenance Management System

HOW IT WORKS

Our Computerised Maintenance Management System (CMMS) can be fully integrated into your existing ERP for ease of navigation and access.

Access can be customized to suit specific customer requirements with the ability to assign different levels of user authority.



- Floyd Australia’s CMMS keeps the information and data of your company’s maintenance operations active and up-to-date. This activity not only allows maintenance to be anticipated but, over time, it creates a complete history that enables traceability and well-justified decisions.
- Equipment and instrumentation Calibration certificates can be easily accessible through the latest QR Code or serial number recalls.
- Another added advantage is, that any previous data can be uploaded from a foreign software to enable data retention and complete historical traceability of the calibration, health, and updates of the equipment or instrument.

“Based on your needs, challenges, and objectives, we recommend OUR COMPLETE ONE SOURCE SOLUTION to help deliver better outcomes for your business.”



AUDIT REPORT

A SOLUTION ALIGNED WITH YOUR VISION

Floyd Australia’s ONE-SOURCE SOLUTION will fully adapt to your unique business demands so you can stay agile and responsive in an ever-changing world. Calibration and productivity tools are all in one place, so your people can enjoy a brilliant end-to-end collaboration experience. But if your needs are complex, we can still deliver the experiences you want with a customised path tailored to your business.

On-site Audit - To determine the proximities of calibration, it is vital for Floyd Australia to ensure a full-scale Audit is carried out on each and every individual instrument by our skilled staff who will be able to ascertain the calibration requirements. This will enable site inspection with regards to OH&S needs, confined space requirements, and if there are any additional height or special requirements.

Detailed site Inspection - This will ensure that the correct tooling and any other required items such as ladders or scaffolding are catered for prior to carrying out calibration or maintenance on the instruments. Proper clothing relevant to site and safety PPE is organized.

Consulting and professional services - Any upgrade or recommendation of measuring instruments will be compiled within the Audit and presented to the client for consideration and review.

Gap Analysis - Floyd Australia will Identify any gaps within the Audit and highlight these in the Final Audit Report presentation. This will include any system upgrades, equipment and instrument upgrades or recommendation based on industry experience to curb those tiresome downtimes.



Fine-tuning is an art administered by Professionals.

With a combined industry experience of over 80 years, Floyd Australia's Experienced staff can cater to your unique Instrumentation solutions.

CONSULTANCY

COMPLETE SOLUTION RECOMMENDATIONS

Floyd Australia provides a 'one-source solution' with a highly skilled Consultancy team that is experienced to provide solution recommendations to the client on a holistic approach.

We understand that with time technology has changed and alignment to these changes is vital for efficiency, repeatability, and consistency. With a focus on quality output, we are equipped to provide you with the best of what is available in the current market and what will assist your production in streamlining your process.

Our Consultancy service will gather information and provide advisory data for your consideration and review.

This includes:

- Upgrading options through Audit Report
- Design and configuration
- Consignment Stock On-site
- Standardising Product Lines
- New Installation Recommendation

“True Partnership is built on trust, collaboration, accountability, and dependability.”



TRUE PARTNERSHIP

WORKING WITH YOU

What we do

Floyd Australia delivers proven solutions for your business, your people, and your customers, to ensure they thrive. We will achieve this by being accountable, dependable, and supporting you every step of the way through your technology journey. At Floyd Australia, we combine the highest level of technical competencies, strategic thinking, and years of valuable hands-on experience in a diverse range of products and a broad spectrum of market sectors.

As a recognised instrumentation partner, our focus is on your business and how our experience and knowledge can assist you through complex technology challenges. We specialise in Calibration, Product, Design, Implementation, Asset Management and Ongoing Support, simplifying Instrumentation complexities and allowing you to focus your attention on what you do best.

With a strong national presence, technological know-how, and engineering expertise, Floyd Australia supports and develops specific solutions delivering long-term security of supply and providing 100% commitment to partnering with our customers for life.

ISO Accredited

Quality & safety are high priorities within the business structure of Floyd Australia. Our project processes are clearly defined, always adhered to, and constantly revisited to ensure that our high-quality standards are met time and again.

Our philosophy at Floyd Instruments has remained unchanged for decades, that is Quality, Service, and Delivery. A big part of our commitment to ensure that we deliver the highest standards possible is our long-standing accreditation to AS/NZS ISO9001:2015.



Some Of Our Clients



WORKING TOGETHER

We will ensure both you and your wider stakeholders are kept informed. We know from experience that honesty and transparency keep the process efficient and focused.


We acknowledge that keeping projects to task, time frame and budget is an important exercise and a shared responsibility. We think ahead and proactively manage issues. We ensure we have the information on hand and strategies in place to tackle unforeseen problems with confidence.


Our objective is to implement your new solutions as seamlessly as possible with minimum disruption to your day-to-day business operations. We will work together with your team to achieve delivery and your total satisfaction.



“At Floyd Australia,
Customer success is our success.
We are your Instrumentation Partner of
Choice”



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